

Bid 678  
 VC For American Seating Furniture  
 Purchasing Agent: Diane Berndt

	ADI	Contract Design Assoc.
A. Systems Furniture (Panel components)		
(\$1-\$75,000)		
Discount delivered	52	57
Discount delivered & installed	48	53
Disc. Del & Install x 45% multiplier	21.6	23.85
(\$75,001-\$200,000)		
Discount delivered	57	59
Discount delivered & installed	53	55
Disc. Del & Install x 30% multiplier	15.9	16.5
(\$200,001-\$999,999)		
Discount delivered	59	61
Discount delivered & installed	55	57
Disc. Del & Install x 10% multiplier	5.5	5.7
B Casegoods		
Discount delivered	54	56
Discount delivered & installed	42	52
Disc. Del & Install x 15% multiplier	6.3	7.8
C Seating (info only - not part of award)		
Discount delivered	57	50
Discount delivered & installed	54	46
TOTAL:	49.3	53.85

AN AWARD WILL BE MADE TO THE BIDDER PROVIDING THE HIGHEST DISCOUNT OF ITEMS DELIVERED AND INSTALLED TO THE CITY. HIGHEST DISCOUNT WILL BE DETERMINED BY THE GRAND TOTAL OF THE BID DISCOUNT TIMES THE MULTIPLIER FOR THE ITEMS LISTED BELOW:

SYSTEMS FURNITURE (DISCOUNT DELIVERED & INSTALLED)

- A - \$1-\$75,000 - % DISCOUNT X 45% MULTIPLIER
- B - \$75,001-\$200,000 - % DISCOUNT X 30% MULTIPLIER
- C - \$200,001 - \$999,999 - % DISCOUNT X 10% MULTIPLIER

CASEGOODS (DISCOUNT DELIVERED & INSTALLED)

- D - % DISCOUNT X 15% MULTIPLIER